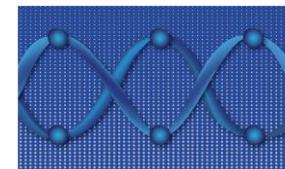




AMAREY
NOVA MEDICAL S.A.



UCI PHARMA S.A.



NovaTécnica



UCITECH S.A.

Panamá



UCITECH S.A.

Costa Rica



FUNDACIÓN
INSIMED
Instituto de Simulación Médica

Los

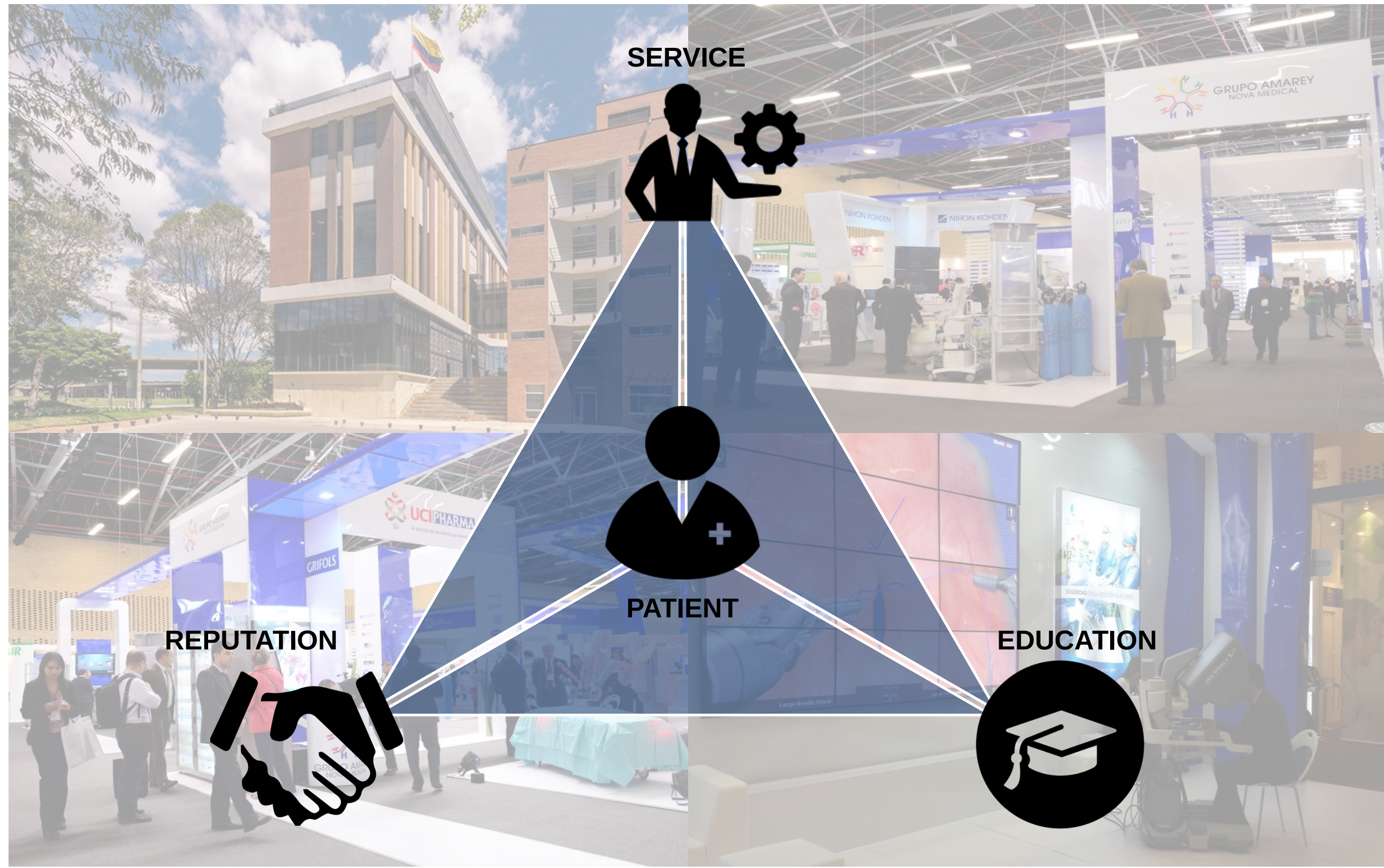
Galenos
restaurante

GRUPO AMAREY
NOVA MEDICAL

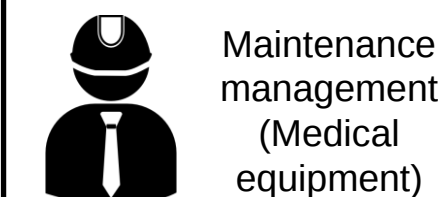
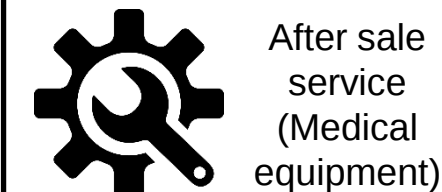
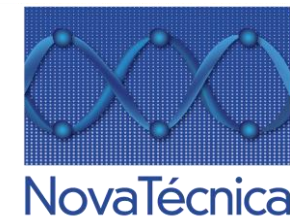
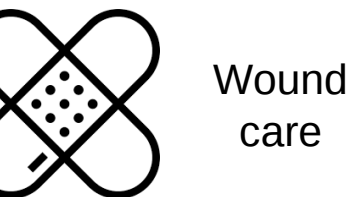
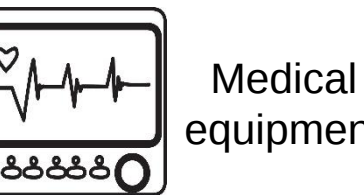
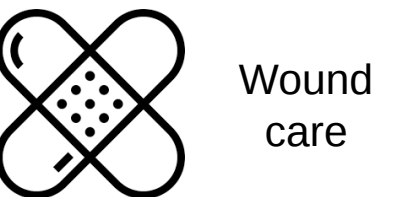
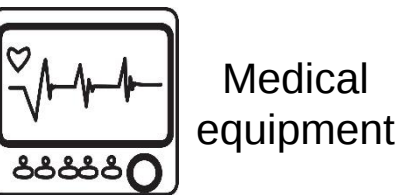
Family
business

100%
Colombian
capital

35 years in
the market



● 1984 ----- 2000 ----- 2007 ----- 2007 ----- 2011 ----- 2012 ----- 2012 ----->



Dinning



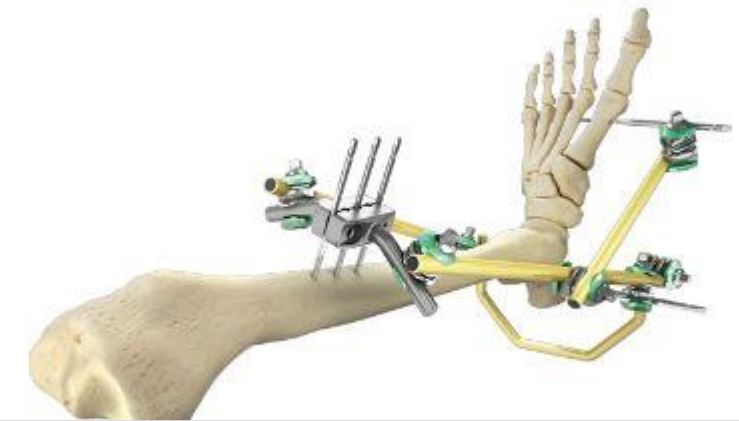
Robotic surgery



Laparoscopy systems



Surgical Lamps / Columns
/ Surgical beds



Orthopedics



Access and Energy



Anesthetics + Pain
Management +
Transplant



Hemostatics y sealants



Surgical protection /
Sterilization



Robotic surgery



Laparoscopy systems



Surgical Lamps / Columns
/ Surgical Tables

stryker[®]

Orthopedics



Access and Energy



Anesthetics + Pain
Management +
Transplant



Hemostatics y sealants



Surgical protection /
Sterilization



Immunosuppression



Antianemia



Immunoglobulin
Hepatitis B



Antivirals



Organ preservation
solution / Cardioplegia



Immunoglobulin
Cytomegalovirus



Hospital Beds



Alternating pressure
mattress



Newborn



Vital signs monitors



Mechanical ventilation



Electrocardiography



Electromyography /
Polysomnography



Defibrillation



PARAMOUNT BED

Hospital Beds



APEX

Alternating pressure
mattress



ATOM MEDICAL

Newborn



NIHON KOHDEN

Vital signs monitors



NIHON KOHDEN

Mechanical ventilation

Electrocardiography

Electromyography

Defibrillation



Beds / Mattress



Newborn equipment



Newborn
pharmaceuticals



Monitors



Mechanical ventilation



Anti-infectious
pharmaceuticals



Anesthetics / Pain
management



Sepsis / Blood derivatives



Beds / Mattress



Newborn equipment



Newborn
pharmaceuticals



Monitors



Mechanical ventilation



Anti-infectious
pharmaceuticals



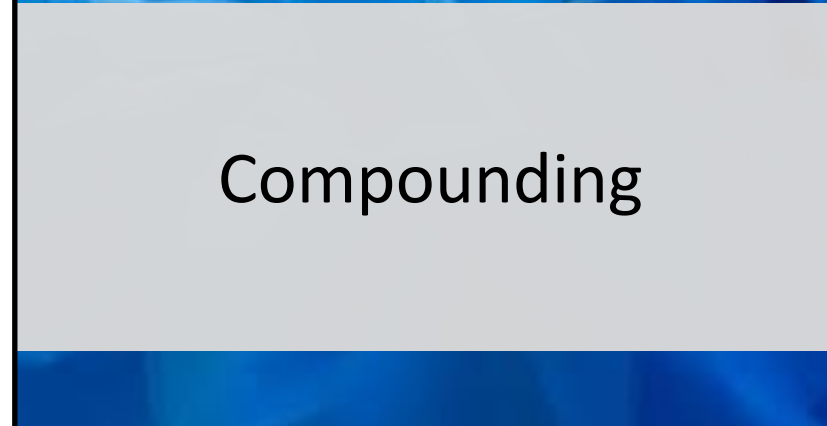
Anesthetics / Pain
management



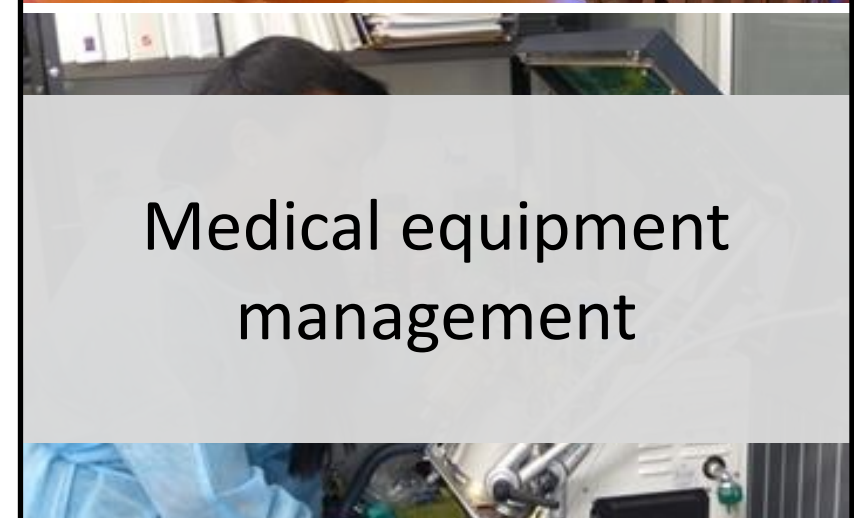
Sepsis / Blood derivatives



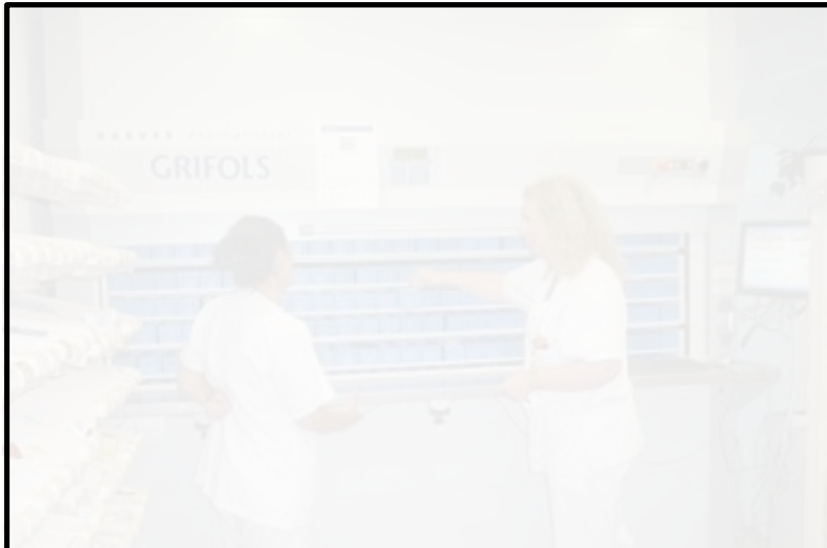
Hospital logistics



Compounding

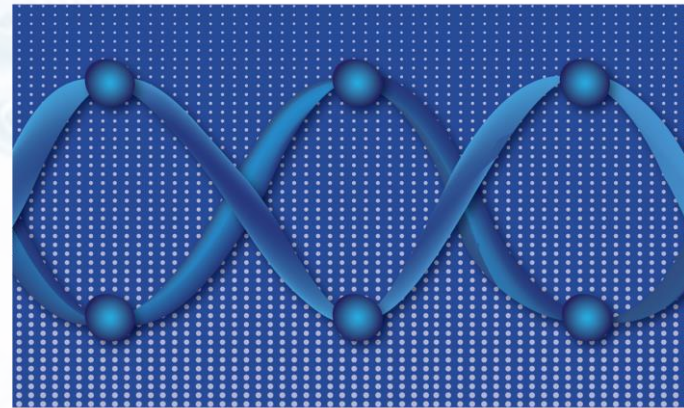


Medical equipment
management



GRIFOLS

Hospital logistics



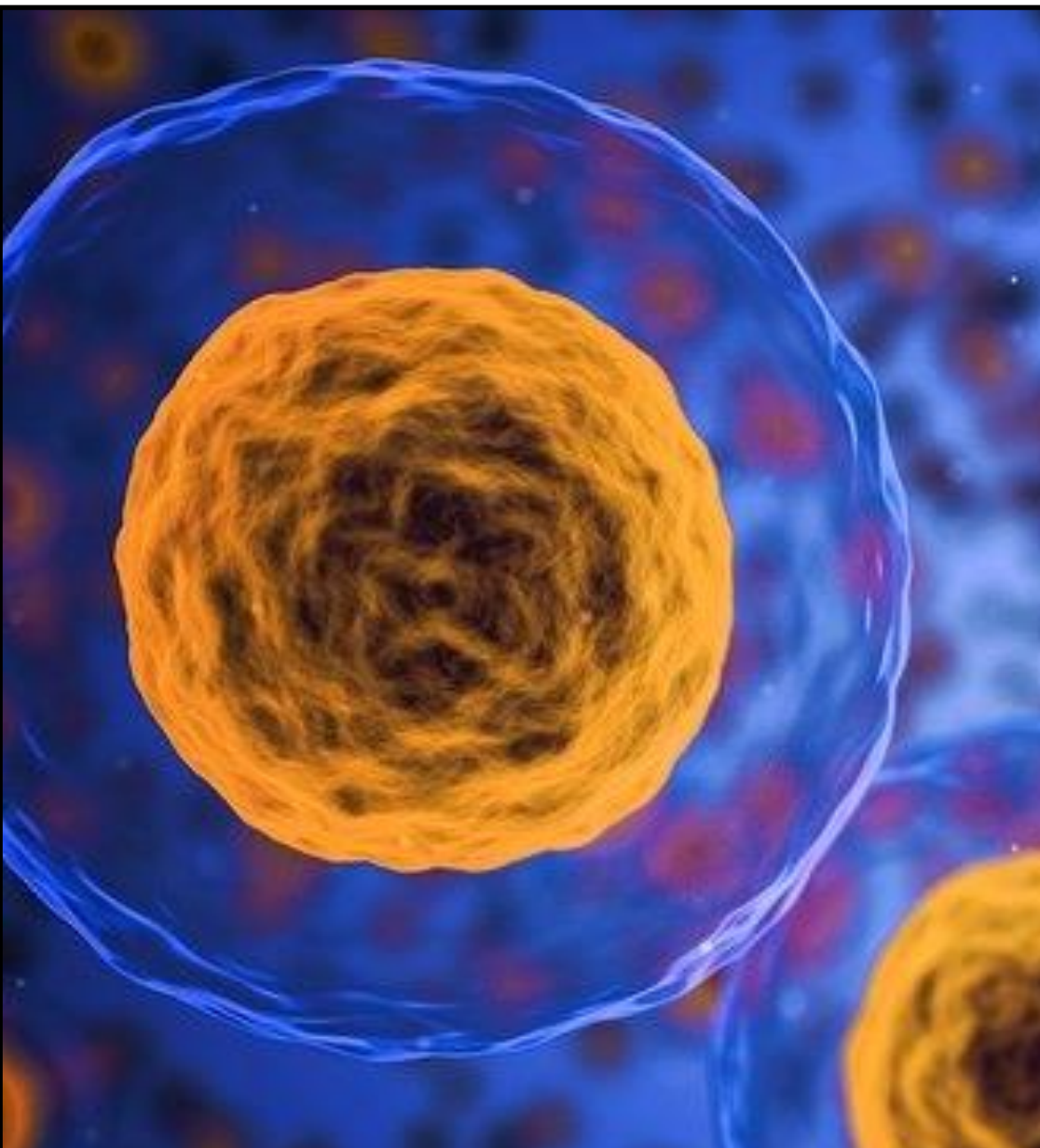
NovaTécnica

Compounding



fractal

Medical equipment
management



Genetics
Rare diseases



Genomics

CentoCloud®



Bioinformatics
Genetic database



CENTOGENE
THE RARE DISEASE COMPANY

Genetics
Rare diseases



**EXACT
SCIENCES**

Genomics



CENTOGENE
THE RARE DISEASE COMPANY



Centocloud®

Bioinformatics
Genetic database

stryker®



Trauma

stryker®



Joint replacment

stryker®



Sports medicine



Reverse logistics /
Cleaning center



Victus

Enteral nutrition



Baxter

Parenteral nutrition



HARTMANN

Victus

Advanced wound care



First place in sales Latin America (Oncotype Dx)



First place in sales Latin America (Curosurf)



First place in sales Latin America (Custodiol)



First place in sales Latin America



First place in sales Latin America



Top ten achievers Stryker Worldwide

First place in sales Latin America (Implants)



Top Distributor Latin America

Top Sales Achievement (Patient Monitoring)

Extraordinary Sales Achievement





GRUPO AMAREY
NOVA MEDICAL



2007

2014

2020



Social commitment

Our People

Our community

Our environment



Higher education studies scholarships
in healthcare related programs



900
scholarships

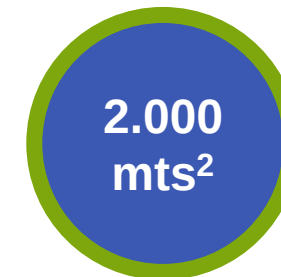


DISCOVER PATIENT SIMULATION

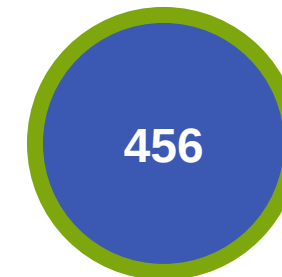
Non-profit organization that promotes Healthcare safety through clinical and surgical simulation without any risk for the patients.



Trained
Students



Facilities



Finished
Programs

Collaborations with the best hospitals and education institutes





 Bogotá (2)

Regional locations

 Medellín

 Cali

 Pereira

 Barranquilla

Cities

 Cartagena

 Valledupar

 Montería

 Pasto

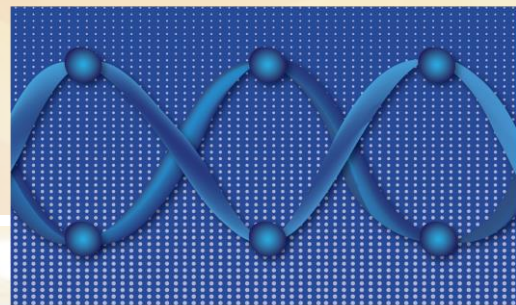
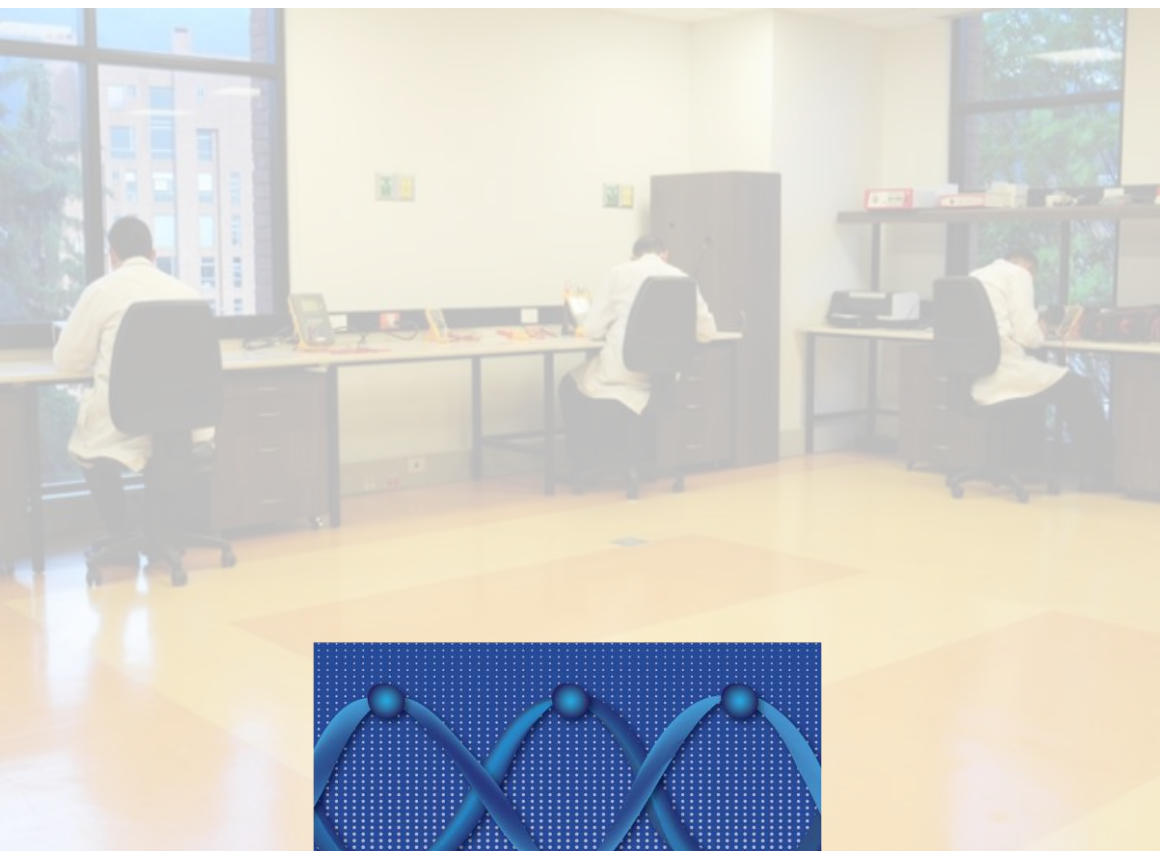
 Villavicencio

 Bucaramanga

 Neiva

 Ibagué

 Cúcuta



NovaTécnica



Bogotá (Principal)



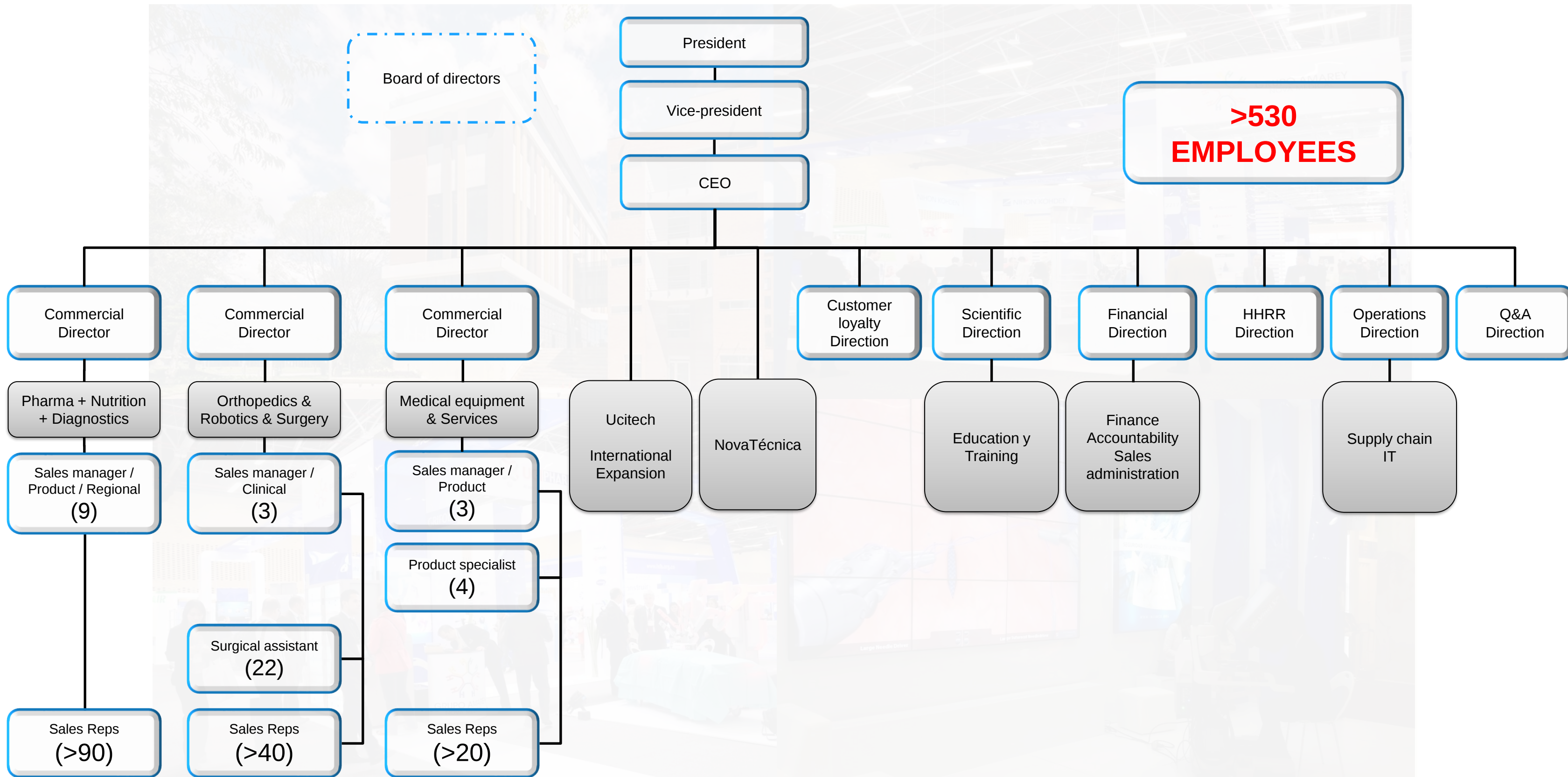
Medellín

Cali

Neiva

Barranquilla

Pereira



TOP HOSPITALS



Fundación
Santa Fe de Bogotá



FUNDACIÓN
VALLE DEL LILI



FUNDACIÓN
CARDIOINFANTIL
INSTITUTO DE CARDIOLOGÍA



CLÍNICA
GENERAL
DEL NORTE
Un compromiso con la vida



EL HOSPITAL CON ALMA
Pablo Tobón Uribe

LOGISTIC OPERATORS



AUDIFARMA



Cruz Verde

SOCIAL FUNDS

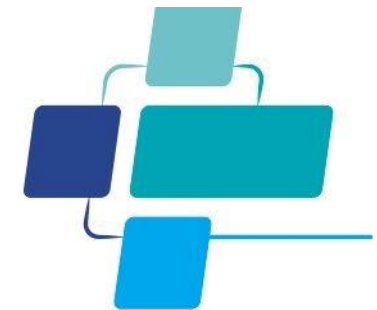


Colsubsidio

GOVERNMENT TENDERS



MINSALUD



Subred Integrada de Servicios de Salud

- Over 300 clients served
- 21 out the 60 best hospitals in Latin America are in Colombia.
- Strong relationship with both public and private clients



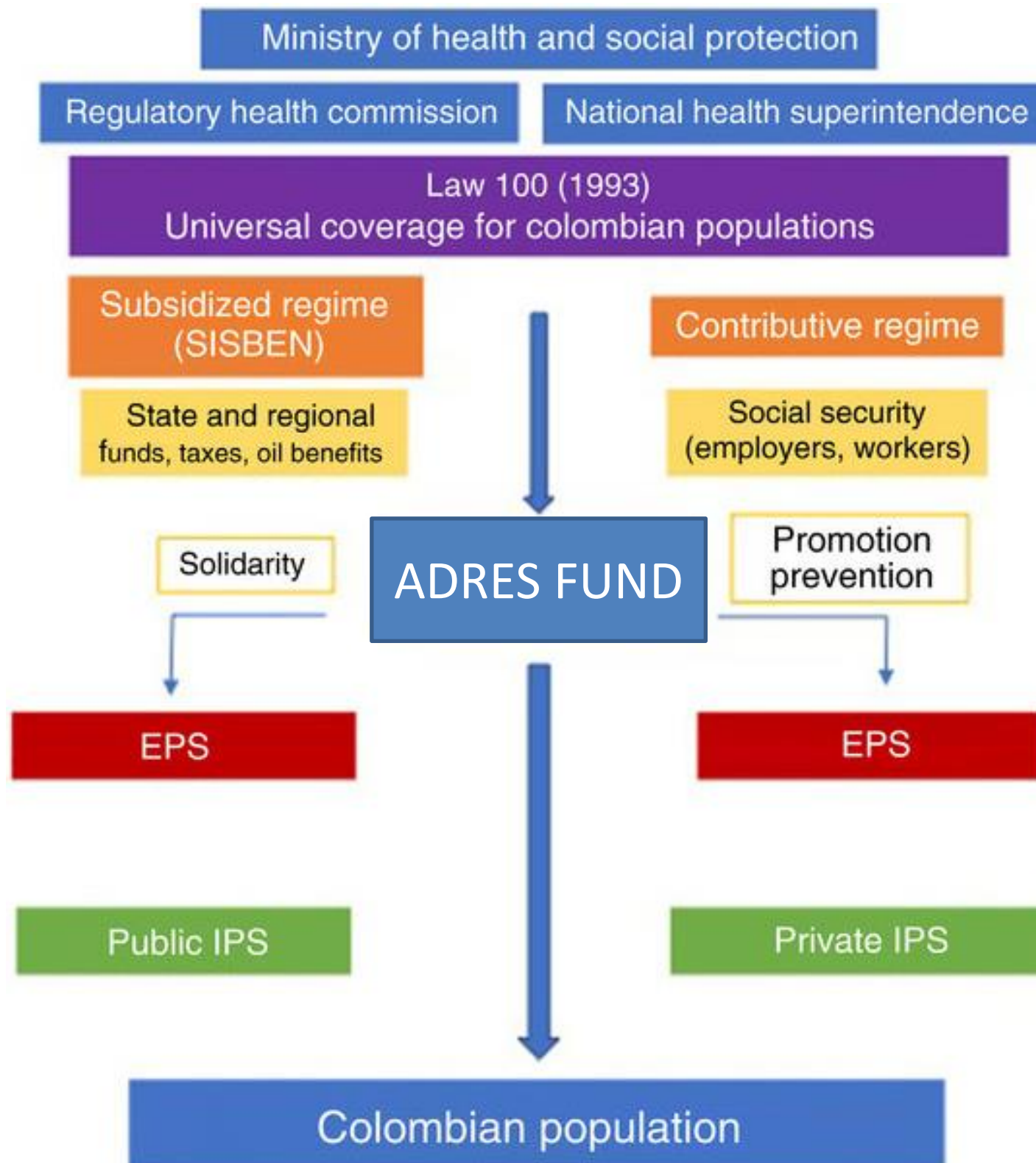
>20 years



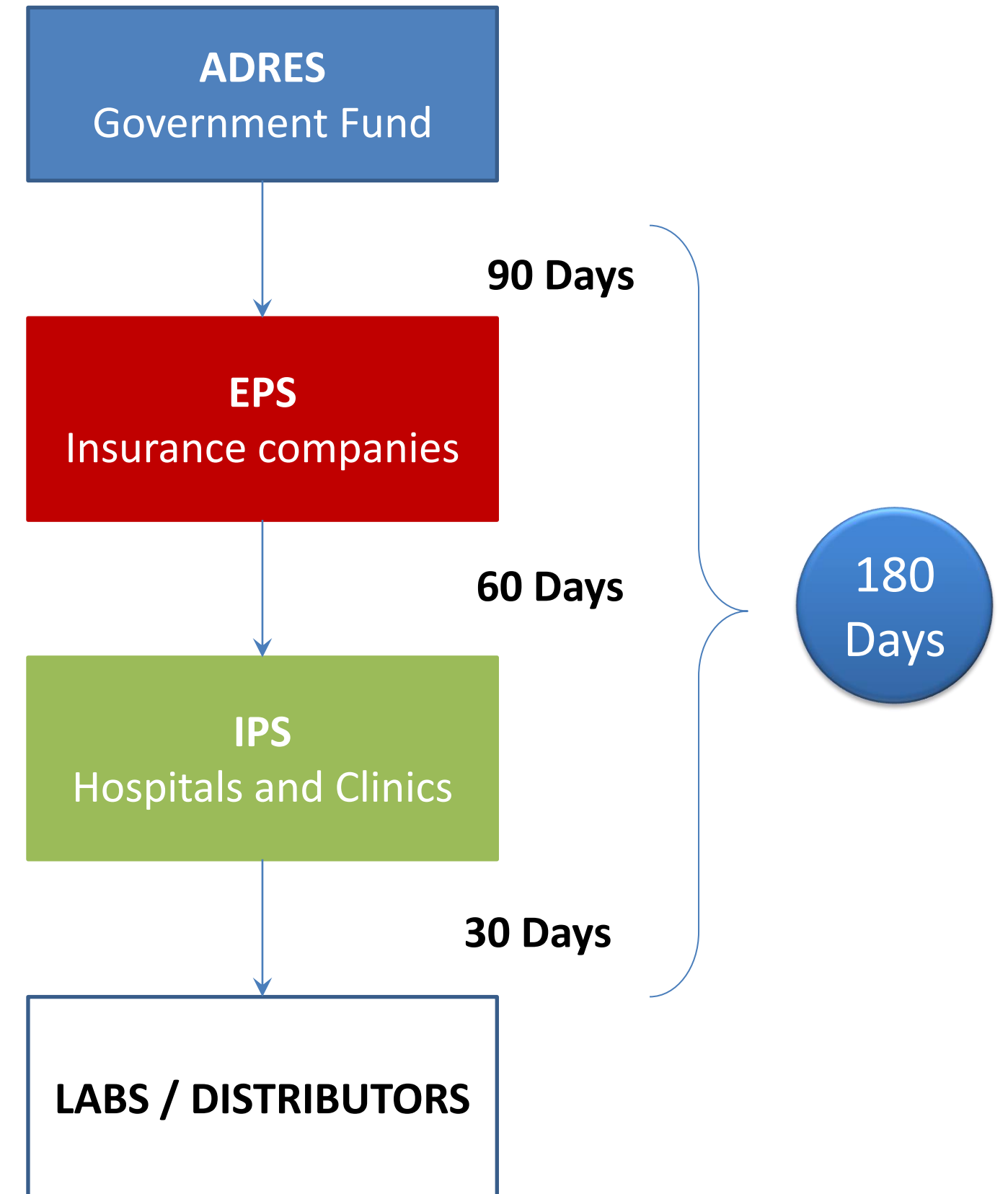
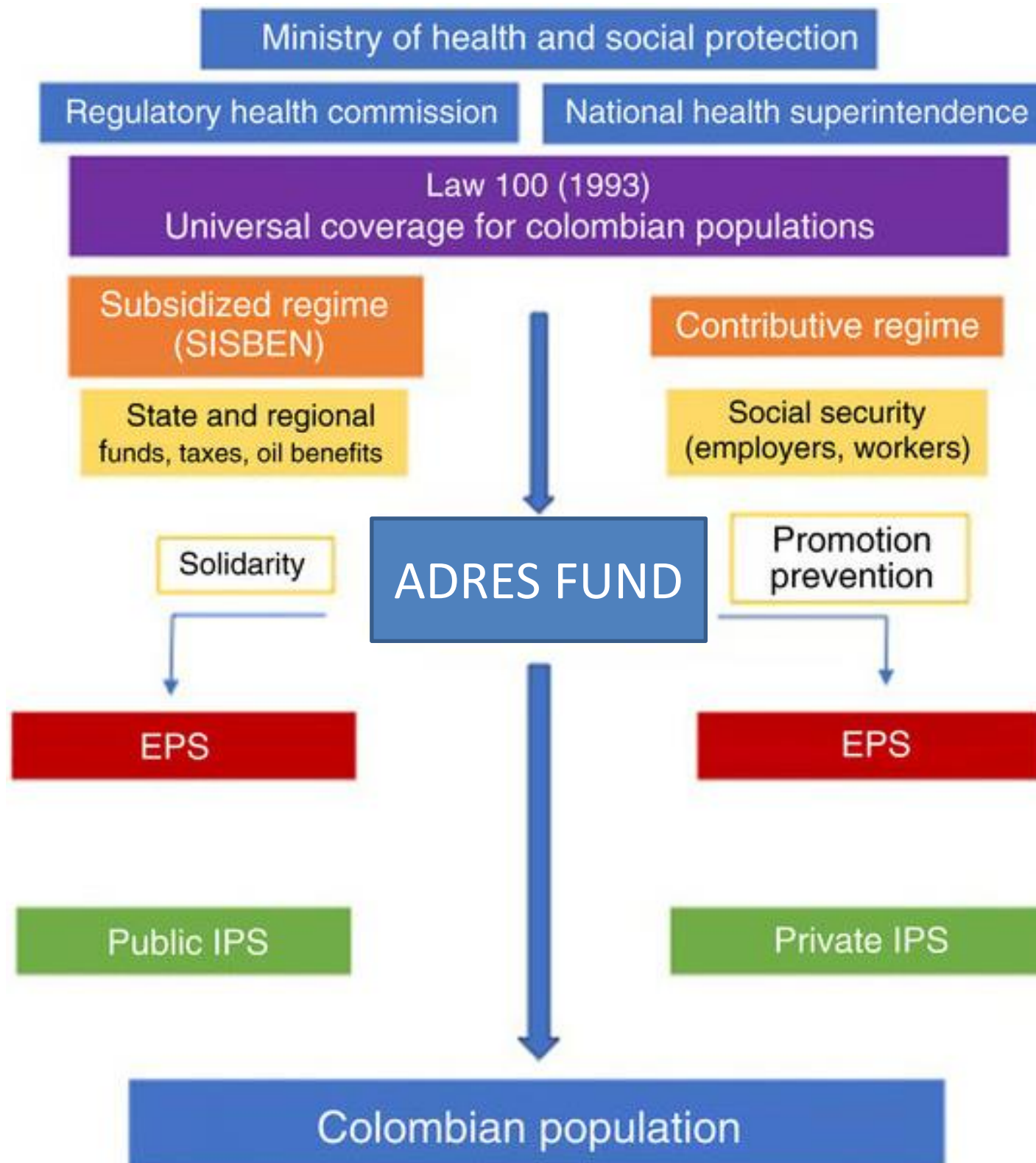
>10 years



>5 years



Regulation	- Government policies - Price regulations - Funding destination - Universal coverage aim (Today 93%)
Financing	- Financial contributions from companies and employees to the national funding (ADRES) - Funding assign to insurance companies based on number of population subscribed
Insurance	Insurance companies (EPS) consolidate patients and offer healthcare services through a hospital network
Delivery	Hospitals provide services throughout the entire territory



Transplant
Anti-infectious diseases
Anesthetics
Pain management
Newborn
Rare Diseases



Pharmaceuticals
(Hospital use)



Healthcare robotics



Surgery devices



Digital Healthcare
(CDS, AI, OR Integration)



Hospital logistics software
and equipment



Genetics and Genomics



Hospital medical
equipment

MONOCLONAL
ANTIBODIES

Biosimilars

Portafolio



SUSCRÍBASE



SECCIONES

NEGOCIOS

EMPRESAS

EMPRENDIMIENTO

INVERSIÓN

Amarey va por 2 nuevos países y más ciudades

Luego de dos años de bajo crecimiento, espera tres años de incremento acelerado para alcanzar los \$300.000 millones de facturación en el 2020, según su director.

f FACEBOOK

✉ ENVIAR

🐦 TWITTER

in LINKED IN

G+ GOOGLE PLUS

🔖 GUARDAR

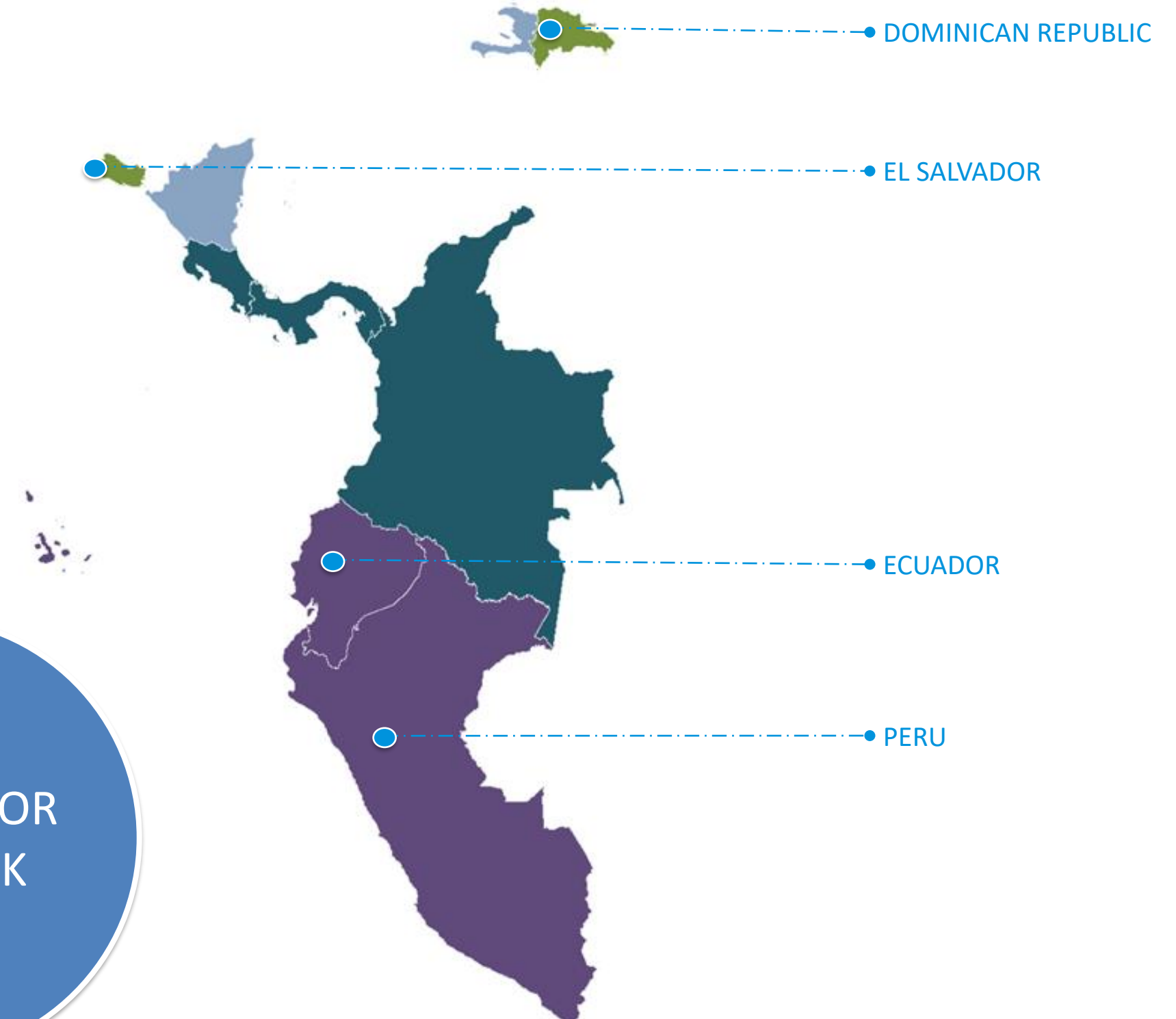


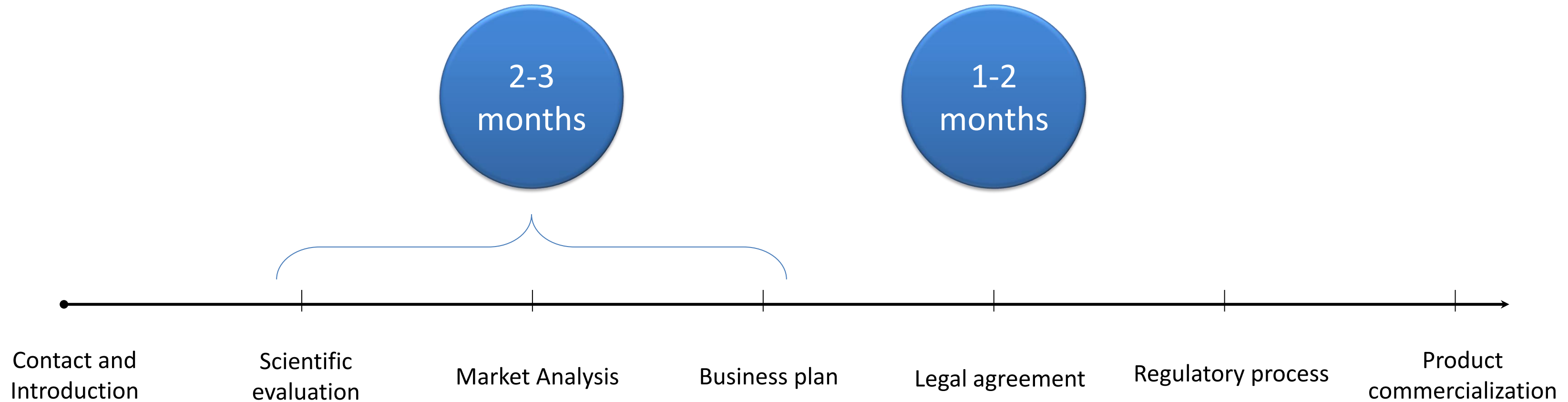
Esteban Lizarazo, director del grupo empresarial Amarey Nova Medical.
JUAN DIEGO BUITRAGO - CEET

POR: PORTAFOLIO • MARZO 01 DE 2018 - 10:01 P.M.

Después de dos años de un crecimiento modesto, el grupo Amarey Nova Medical, que se especializa en logística dentro del sector salud, espera tres años en los cuales incrementaría de manera sustancial su

DISTRIBUTOR
NETWORK







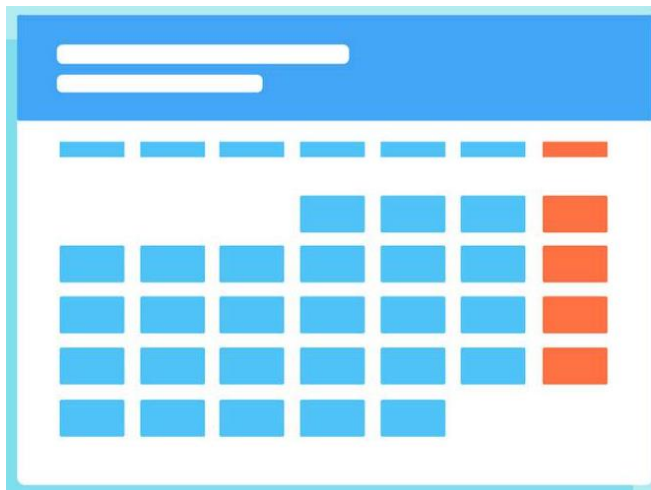
- Regulatory entity in Colombia
- Reference center in LATAM along with ANVISA (Brasil) and Cofepris (Mexico)

- Reference agencies and certifications for Colombia: Europe (EMA, CE), USA (FDA), Japan (PMDA) and Canada (Health Canada)
- Easier regulatory path of approval in INVIMA

Regulatory timelines:

1. Pharmaceuticals (From 2 to 3 years)
2. Medical devices and equipment (from 6 months to 1,5 years)

Depending on documentation and approvals in other countries of reference.

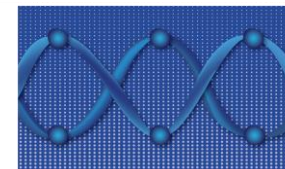




AMAREY
NOVA MEDICAL S.A.



UCI PHARMA S.A.



NovaTécnica



UCITECH S.A.

Panamá



UCITECH S.A.

Costa Rica



FUNDACIÓN
INSIMED
Instituto de Simulación Médica

Los

Galenos
restaurante

GRUPO AMAREY
NOVA MEDICAL